



**Pickleball Canada 2023 Annual General Meeting  
June 28, 2022  
Election of Directors - Nominee Information Package**

**Nominee Name: Line Thibeault**

**Nominee Letter of Intent:**

I am writing in response to your call for applications as a volunteer to serve on your Board of Directors. I would like to apply for this position with your organization to help you achieve your mission of providing a safe, accessible environment and programs focused on learning and fun, while respecting your shared values of integrity, respect, and passion.

I'm convinced that my Executive MBA and Civil Law studies, as well as my exposure to the world of sport at many levels - from national-level athlete to executive secretary of the Hull Minor Hockey Association - and my extensive experience in managing table tennis teams, Cancer Foundation Yvon Michel, Daniel Briere Foundation, working on issues, risks, financial and legal aspects of large-scale projects, combined with my negotiating skills - particularly with well-known partners (e.g. Ferrari Formula 1 racing team) - will enable me to bring my varied high-level qualities to Pickleball Canada. (e.g., the Ferrari Formula 1 team).

I am very interested in the position of Director, as I believe I can contribute based on my passion for the world of sport. I would like to thank you in advance for your interest in my application, for which I enclose my curriculum vitae.

Respectfully,  
Line Thibeault

**Nominee Resume:**

**EDUCATION**

- Master of Business Administration (MBA), University of Ottawa, International Executive Program
- Bachelor of Civil Law, Université de Sherbrooke
- Certificate in Engineering
- AMA leadership training
- Training in negotiation and customer service, York University
- Flight school training
- Certificate Aboriginal considerations in procurement
- Certificate Overcoming unconscious prejudice at work
- Certificate in Diversity Management
- Certificate Become an ally for equity, diversity and inclusion, an agent of change

**EXPERIENCE**

**2020 - present – Federal Government, Ministry of National Defence**

**Team Leader**

Federal government employee since 2020 within the military support programme for the air force at the Department of National Defence. This strategic programme includes pilot training and the renewal of pilot training facilities and services, as well as the renewal of aircrew training facilities and services for air combat systems officers and the purchase of aircraft. The

value of the contract I'm working on is estimated at 5 billion Canadian dollars. This contract will train pilots and aircrew for the air force for 20 years.

### **May 2014 - 2019 – Air Canada**

#### **Senior Programme Manager**

- Responsible for leading ACM's newly formed Program Management team, focused on the development of Air Canada's fleet development initiatives.
- Responsible for the strategy, coordination and governance of multi-functional groups, in line with ambitious time and cost targets.
- Responsible for programme budget and deadlines, reporting directly to programme managers and procurement professionals, and advising engineers indirectly.
- Responsible for direct interventions with suppliers, with a specific mandate to obtain total commitment and results from difficult suppliers.
- 777 Dream Cabin program management: Modification of 25 Boeing 777 aircraft, including two independent seat certification programmes and three independent production facilities.

### **May 2009 - 2013 – VISTAJET**

#### **Executive Vice-President, Aircraft Acquisition, Strategy and Production**

- Providing advice and guidance on the choice of aircraft model, configuration and completion of the interior layout to meet fleet and customer requirements;
- Creation of product specifications to define and achieve the vision and objectives of a fast-growing airline on a global scale;
- Negotiating contracts with customers, including creating new contracts based on expectations and providing a predictable, understood and repeatable service;
- Management and negotiation of a joint venture project with Singapore Airlines to manage their VIP transport in local areas;
- Providing strategic and configuration support to the procurement process and the negotiation of aircraft, services and completion contracts;
- Support for the negotiation of a large-scale fleet purchase from Global Aircraft; US\$7.8 billion order.
- Negotiations on Rolls-Royce Corporate Care for the registration of several aircraft;
- Negotiation of the purchase of a fleet of G450s, including full specifications and maintenance services;
- Negotiations with the Business Development Bank of Canada on the fleet financing strategy;
- Negotiations with Crédit Suisse to finance 60 aircraft;
- Management of centralised purchasing, catering and customer contract groups;

Specific marketing achievements for VistaJet:

- Negotiation of a partnership agreement with the FERRARI Formula 1 racing team (wearing of the VistaJet emblem by their drivers and on their Formula 1 cars: <https://www.vistajet.com/en/about-us/cabin-experience/scuderia-ferrari/>);
- Direct negotiation of marketing aspects with Formula 1 racer NIKI LAUDA, Cirque du Soleil and Manchester United FC
- Agreement with various suppliers, including Jet Professionals (<https://www.avm-mag.com/jet-professionals-selected-as-vistajets-preferred-supplier/>)

### **August 1997 - 2009 – Bombardier Aerospace**

#### **Head of Ethics and Compliance**

- Responsible for the global trade compliance programme, ensuring compliance with import and export regulations, applying for all required licences, agreements and export permits in the US and Europe;
- Providing contract support to the supply chain department;
- Supervision of a group of 50 employees;
- Providing advice on aircraft configuration and interior completion in support of the customer;
- Establishing the basic specifications of the aircraft, including avionics, interior options and interior design;
- Compliance with the aircraft delivery process in accordance with the contract;
- Provision of prices, contractual limitations and disclaimers for all functions;
- Review of the final contract before final approval;
- Responsible for all other contracts required to deliver the aircraft (e.g. foreign certification, simulator development, training, etc.);
- Main point of contact and liaison with internal departments and senior management;
- Negotiation of more than 25 contracts in 18 months (more than \$650 million in revenue).

**Sport, achievements, voluntary work and awards :**

- Executive Secretary, Hull Minor Hockey Association (AHMH)
- Volunteer at minor hockey tournaments
- Volunteer for the organization of the Summer Golf Tournament - Daniel Brière
- Yvon Michel Foundation event volunteer
- Volunteer at the World Table Tennis Championships in Japan
- Quebec Champion and Outaouais Outstanding Athlete - Table Tennis
- Participation in several major Canadian and North American tournaments
- Volunteer coach at Club de tennis de table Smash in Gatineau
- VistaJet negotiates marketing partnerships with Ferrari, Niki Lauda, Manchester United FC and Cirque du Soleil
- Certificate of Merit - Government of Canada in recognition of my contribution to my community